

Rob Lobster | DAILY MORNING PACKAGE

Monday, March 30, 2026 • 6:00 AM | LBI / Tuckerton, NJ

SECTION 1 — MORNING BRIEF

WEATHER — LBI / Tuckerton Area

Today (Mon): High 62°F / Low 52°F | Partly sunny, isolated showers after 3 PM (20%)

Wind: SW @ 15 mph, gusts to 30 mph — breezy day

Tonight: Low 52°F | Scattered showers mainly after 2 AM (30%)

Tuesday: High 68°F | Scattered AM showers, then partly sunny

Wednesday: High 71°F | Rain likely after 2 PM (50%), T-storms Wed night (70%)

Thursday: High 61°F | Chance of AM rain, then clearing

Spring weather arriving — 60s today, pushing toward 70 by midweek. Umbrella after 3 PM. Good boat weather through Wednesday morning.

MARKET SNAPSHOT

Last Close (Fri 3/27):

S&P 500: 6,368.85 vs. Exit Baseline 3/25: 6,591.90 → DOWN -223.05 (-3.38%)

Dow Jones: 45,167 vs. Exit Baseline 3/25: 46,429.49 → DOWN -1,263 (-2.72%)

Premarket (6 AM Monday):

S&P 500 Futures: 6,435.75 (+23.50, +0.37%) — modest green open expected

Dow Futures: 45,576 (+152, +0.33%)

Nasdaq 100 Futures: 23,398 (+70, +0.30%)

Commodities:

Oil (WTI): \$101.54 (+1.91%) | Brent: \$114.94 (+0.32%)

Gold: \$4,531.86 (+0.86%) — flight to safety continues

JFL&KL FUND: Treasury position from March 25 continues to work. S&P down 3.38% since exit. Dow in correction territory (-10% from peak). Five straight losing weeks. Oil above \$100. Gold past \$4,500. Futures show modest bounce (+0.3-0.4%) — could be dead cat. April 30 execution day is 31 days away. Stay patient. Watch for capitulation signals (VIX >35, high-volume washout).

TODAY'S SCHEDULE & REMINDERS (Monday, March 30)

- Monday — start of week. Review action card, set priorities.
- Firehouse: structural engineer follow-up + 1st floor V4 iteration
- **CHARLESTON TRIP: April 2-6 — 3 DAYS AWAY!**
- Vow renewal — Neisha confirmed April 3 availability. BOOK HER.
- **ANNIVERSARY: April 3** — Joe & Keli. Non-negotiable.
- Isle of Palms rental contract — reviewed, ready to sign
- 360 King Boutique Suites — book Thursday April 2 one night
- PORTFOLIO DAY: April 30 — 31 days out

URGENT / TOP OF MIND

- **Charleston vow renewal — Neisha confirmed April 3. CALL/BOOK TODAY. 4 days out!**
- **360 King Boutique Suites — book April 2 one night. Call (843) 680-7400.**
- Isle of Palms rental contract — sign and return

- Squirrely video — need MOV 6136 + MOV 5153 clips from Joe to complete
- TLC Coma video final done — send to jlynch@tlcnj.com
- Joey Young spreadsheet — commission/bonus calcs still waiting
- Certificate of Compliance + \$150 fee for Phil Reed

WEEKEND RECAP (What Rob Got Done)

- Constellation Software deep-dive — Leonard stepping down, stock -55%, recommend 1-2%
- T1D App competitor landscape — Dexcom \$75M in Oura, but NOBODY does prediction
- California Closets partnership — Ocean County unserved, Trade Program free to start
- Keli's social media spring content — 2 weeks of posts ready
- ReBolt competitive landscape — Permaplug \$665K, power tool niche blue ocean
- LBI spring RE market brief — slowest Feb on record, prices holding 97% of list
- Colorant industry re-entry intel — 4 re-entry angles ranked
- TLC Coma video edited — silent from 0:07, tagline, full-screen portrait
- Firehouse floor plans — 2nd floor V6 final, 1st floor through V4
- Lobster World Cup Pool — Survivor + Takeover designed, vision docs emailed
- OpenClaw migrated to Claude Max (\$200/mo)
- Cron jobs fixed, browser automation working

EMAIL FLAGS

- Neisha (officiant) — confirmed April 3. Waiting on package pricing PDF.
 - Danielle's flight — Southwest CHS→AUS, Mon Apr 6, conf B5FIM6, \$619. FYI.
 - Squirrely video — Joe sent instructions + 1 clip. Needs 2 more clips.
 - Firehouse architect plans — received. Studio 513 set (3 pages).
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SECTION 2 — ACTION CARD

All active tasks by track. Check off as you go. Monday — set the week up right.

MAC / TECH

- Gmail send: rob.lobster.claw → jlynch@tlcnj.com ONLY
- Gmail read-only API on josephfl12@gmail.com
- Outlook forwarding: Epicor/Surfbbox reports → rob.lobster.claw
- ElevenLabs account + voice plugin on Mac
- Full M365 read-only on jlynch@tlcnj.com
- M365 Calendar ICS publishing
- Morning package cron: output PDF for reliable Brother printing

CALLS TO MAKE TODAY

- **Nuptials by Neisha — BOOK vow renewal for April 3, Isle of Palms**
- **360 King Boutique Suites: (843) 680-7400 — book April 2, request early check-in**
- Jersey Appliance: 609-918-1830 — Thermador hood (svc #275188)
- Mike the plumber (Ship Bottom) — walk-through, plumbing + HVAC
- California Closets Marlton: (609) 655-1899 — Trade Program
- Ray O'Connor — confirm Charleston meetup Apr 3-6

FIREHOUSE (18 New Street, Crosswicks)

- First floor plan V4 — review Joe's markup, iterate to V5
- Send finalized 2nd floor V6 + 1st floor to structural engineer
- Concrete drain install — target before Easter. Status?
- Matthew Cassidy — demo / electrical coordination
- HVAC plan: furnace (1F) + heat pump (2F) + gas hot water (basement)
- Decision: NJ Redevelopment Plan or single-family luxury conversion
- Firehouse marketing materials — Rob building

TLC / SURFBOX

- Joey Young — chase spreadsheet: commission/bonus + inventory target (\$325K/\$3,500)
- Amanda — Epicor credit card surcharge module status
- Certificate of Compliance + \$150 fee → Phil Reed
- Zoning compliance letter — finalize, borough letterhead
- Edwin elevation to junior manager — formalize
- Neal & Denise — priority call list for declining accounts
- Surf City pricing matrix audit in Epicor
- TLC Coma video — send final to jlynch@tlcnj.com
- Squirrely video — need MOV 6136 + MOV 5153 from Joe
- Surfbox social media — April 30 go-live
- OBX Surfbox new rental pipeline investigation
- Equipment: source diesel dually forklift + low forklift
- Equipment disposals: Surfbox bus, black box truck, older forklift
- Judy — staffing/overhead reduction

PROPERTIES

- Corner Market — 275 W 9th St, Ship Bottom: 50/50 partnership decision
- Haastrotters Boatyard (Ship Bottom) — for sale or sold?
- 539 paint store building — future uses research
- Property tax appeals — Chesterfield Block 301, Lots 10 & 12
- Brother Matt co-owned property — fair buyout discussion

INVESTING (JFL&KL FUND)

- S&P at 6,369 (-3.4% since exit). Treasuries working. 31 days to April 30.
- Premarket: S&P futures +0.37%, Dow +0.33% — modest bounce
- Gold past \$4,500, oil above \$100 — inflation pressure building
- April 30 execution prep — portfolio spreadsheet ready (29 stocks, 3 buckets)
- CSU deep-dive complete. Recommend 1-2% allocation in Opportunistic Value bucket.
- Watch for capitulation signals (VIX >35, high-volume washout)
- Roth conversion — coordinate with MacArthur
- Fidelity account — confirm transfer from Wells Fargo
- Colorant re-entry — Ray O'Connor meeting in Charleston, come prepared

FAMILY

- **Charleston vow renewal — BOOK NEISHA TODAY (4 days!)**
- Anniversary April 3 — Keli gift / special plan finalized?
- Charleston trip packing + travel logistics

- 360 King Boutique Suites — book April 2 one night
- Isle of Palms rental contract — sign and return
- Danielle flight confirmed CHS→AUS Mon Apr 6 (\$619, conf B5FIM6)
- Juliana — confidence plan + summer job research
- Bella — AI education package + OpenClaw setup
- Matty (Goodwill Fund) — investment updates?
- Gio — \$225 cash check for driveway work
- Keli — slow down, give her attention. Little things matter.

PROJECTS

- Lobster World Cup Pool — need Venmo handle, PayPal.me, domain, player cap, invite code
- ReBolt — competitive landscape done. Next: prototype refinement?
- T1D App — competitor landscape done. BIG IDEAs Lab dataset. Next step?
- Keli social media — 2 weeks content ready. Start posting?

ERRANDS

- Organize truck key rings (5 rings)
- Rob Lobster voice clone — gather Robby audio/video (talk to Renee first)

COMING UP

- Mar 31 (Tue) — 68°F, partly sunny. Last day of March.
- Apr 1 (Wed) — 71°F, rain after 2 PM. April Fools' Day.
- **Apr 2 (Thu) — Drive to Charleston. 360 King check-in. Trip begins!**
- **Apr 3 (Fri) — ANNIVERSARY + Vow Renewal, Isle of Palms**
- Apr 5 (Sun) — Easter. Family in Charleston.
- Apr 6 (Mon) — Danielle's flight CHS→AUS. Drive home.
- **Apr 30 (Wed) — PORTFOLIO EXECUTION DAY + Surfbox social media go-live**
- Jun 11 — FIFA World Cup kicks off (Lobster Pool enrollment: May)
- Sep 6 — Mom's birthday | Oct 30 — Dad's birthday